



WIPO Regional Forum wipo green

- The sustainable Technology Marketplace-

Sri Lanka 29-30 May 2012

Anatole Krattiger
Director, Global Challenges Division

Anja von der Ropp, Legal Officer Yesim Baykal, Consultant, Akiko Takano, Associate Officer

The objectives - wipo green

The acceleration of:

- Adaptation
- Adoption and
- Deployment

of "green" technologies, particularly in developing countries and emerging economies.

2



Environmentally Sound Technology (green technology)

Chapter 34 Agenda 21

(The United Nations Programme of Action from Rio, 1992)

"[they] protect the environment, are less polluting, use all resources in a more sustainable manner, recycle more of their wastes and products, and handle residual wastes in a more acceptable manner than the technologies for which they were substitutes."

These "include know-how, procedures, goods and services, and equipment as well as organizational and managerial procedures."

WORLD INTELLECTUAL PROPERTY ORGANIZATION

4

Green technologies on the wipo green database







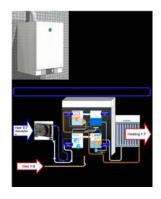
Energy Management from Waseda Environmental Institute



Pineapple paper From Universiti Technologi Malaysia (UTM)



Vertical Green Biobed for the efficient degradation of pesticides From University of Geneva



Organic absorption heat pump system From Honda

WIPO
WORLD
INTELLECTUAL PROPERTY
ORGANIZATION

The key components

Global Database

- Publicly and freely accessible
- Technology as "solution" packages
- Users formulate needs
- Matchmaking

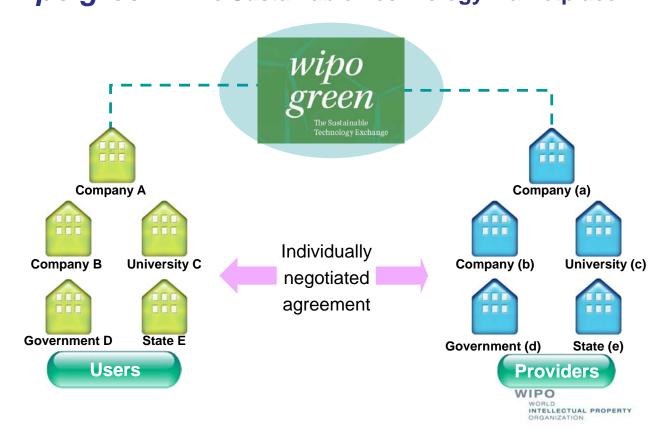
Partnership Hub

- Tailor-made dispute resolution
- Supporting services (consulting, licensing, financing)
- Connecting partners, facilitating dialogue

WIPO
WORLD
INTELLECTUAL PROPERTY
ORGANIZATION

6

wipo green – The Sustainable Technology Marketplace



Benefits

- √ More transparent marketplace
- ✓ Comprehensive information sharing
- ✓ Inclusive and diverse, with broad participation
- ✓ Equal opportunity in accessing supporting services
- ✓ Broad and flexible mechanism encouraging many different business models



Technology Description from MIT

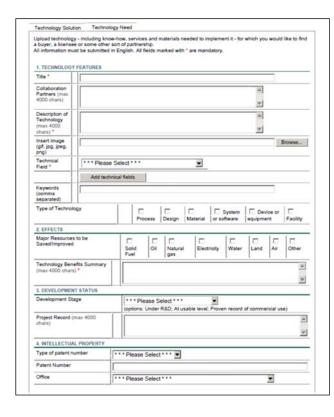
Technology Peatures

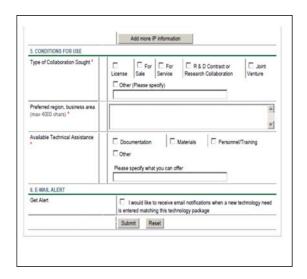
Description:

Light from the collecting mirrors is reflected by mirrors in the solar power tower to an insulated salt-filled tank on or under the ground. The focused light strikes a transparent fluoride or chloride salt bath containing annoparticles. Houroide and chloride can operate at temperatures significantly above 10000C. Most of the light enters the moles and to a hard properties within the salt. The use of nanoparticles allows controlled but heat absorption rather than heat absorption on a heat transfer surface. The salt bath both collects and stores the energy. The system is designed to above 50 solar calculation through a volume of a moltent ternary extrected salt. Light from the collecting mirror is reflected to an insulated salt-filled tank on or use of the salt through the salt and the substance of the salt through the salt and the substance of the salt and the salt the salt the salt the salt th



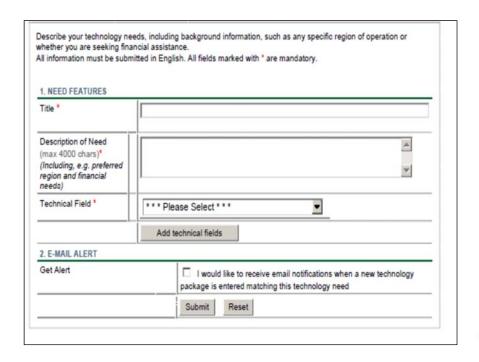
Technology Form





WIPO
WORLD
INTELLECTUAL PROPERTY
ORGANIZATION

Need Form





The business cases (1)

SMEs

- ✓ Specific niche markets
- ✓ Looking for more opportunities in different geographic regions
- ✓ Obtaining specific assistance



- ✓ Means to obtain financing
- √ Sales opportunities
- √ Technology opportunities
- ✓ Partnering opportunities

Developing countries

- ✓ Technology Needs Assessments
- ✓ Needing improved technologies
- ✓ Obtaining specific assistance



- ✓ Accelerated access to technologies
- ✓ Supporting services

WORLD INTELLECTUAL PROPERTY ORGANIZATION

The business cases (2)

Large Companies

✓ Market and technology reach



- ✓ Opportunities to enter new markets and to reach out to new partners.
- ✓ Expanding options for companies in their search for solutions
- ✓ Reputational benefits: proactively engaged in promoting the uptake of green technologies

Academic Institutions

- ✓ High quality, early stage technologies
- ✓ Little means to benefit from technical support from and to other countries



✓ Finding new partners with the capacity to develop, adapt or commercialize new technologies

Progress to date

Concept

- Roadmap
- Initial dialogue with partners

Partnership Hub

-Involvement of more partners









Database

- Draft terms and conditions
- Consultation with companies
- Complete pilot version

Supporting services

Consulting,
 Financing

WIPO
WORLD
INTELLECTUAL PROPERTY
ORGANIZATION

Partnership Hub

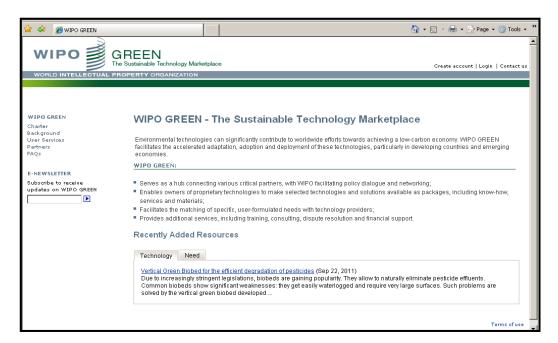
Supporting services

- Training
- Consulting
- Financing
- Dispute resolution

Connect partners

- Network opportunities with Industry, UN organizations, governments, universities
- Policy dialogue





Pilot version is available at www.wipo.int/green

Enquiry: wipo.green@wipo.int

Tel.: +41 22 338 9500

WIPO Global Challenges Division wipo green team

