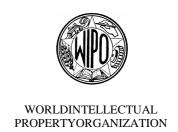
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SECONDINTERNATIONAL FORUMON CREATIVITYANDINVEN TION -ABE TTERFUTUREFOR HUMANITYINTHE21 ST CENTURY

organizedby the World Intellectual Property Organization (WIPO)

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INTELLECTUALPR OPERTYINAKNOWLEDGE -BASEDSOCIETY:THEROLEOF COPYRIGHTANDFUTURECHALLENGESTOCREATORS,INDUSTRY, LEGISLATORSANDSOCIETYATLARGE; INVENTORS'ANDCREATORS'RIGHTSASBASICHUMANRIGHTS

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I. INTELLECTUALCREATIV ITYASASOURCEOFW EALTH

- 1. Fromthebeginningoftime,mankindstrovetoknowandexploittherichesofferedby nature. Duringthetime softheformationandexpansionofsedentarysocieties, human ingenuitydiscoveredtechniquestomultiplythosenaturalriches, and thus, human communities scattered allover the world and were able to share physical resources which were always scarce satisfy the needs of a growing population.
- 2. Inthecourseofhistory,organizedcommunitiesobtainedsufficientwelfaresoasto devotetheireffortstoreflection,investigation,educationandthearts. Thenthereappeared thelibraries,aca demies,educationalinstitutionsanddebatecenters. At the sametime, talent found its way in applying accumulated knowledge to solving practical needs and into the resources made available to mank indand in corporated the compassor the breast chest of useful procedures, such as fabric spinning or constructing buildings with huge arches, etc. Meanwhile, poets, philosophers, sculptors, and musicians expressed their ideas and feelings in works which contributed to enriching the cultural environment of human heings.
- 3. ButintimespriortothatknownintheOccident,astheRenaissance,theexistenceof intellectualcreationsdidnotleadtothebirthofanylegalsystemwhicheitherfavoredtheir originatorsorallowednationstoaddtotheirna tionalcapitaltheeconomicvalueofthese intangiblegoods. Astheredidnotexistanylegalprotection, onceaninventionwasdisclosed itcouldbeutilizedbyanyoneinanypartoftheworldwherethesaidinventionwasknown, andaworkofartcouldb ereproducedbyanyonewhohadthenecessaryabilitytodoso. The onlywayofhavingexclusiverightsinanintellectualcreationwasthereforetokeepthe inventionsecretorputinsafekeepingtheoriginalwork. Thus, theonlybenefitedpersons werea smallnumberofpowerfulindividualscapableofhiringinventorsandauthors, while thelatterrarelyobtainedfromtheirwealthyemployersorpatrons, acompensation proportionaltothevalueoftheircreations.

II. INTELLECTUALPROPERT Y, APRIORITYLE GALTOOLFORTHEDEF ENSE OFINTANGIBLEPROPER TYDERIVINGFROMHUM ANCREATIVITY

- 4. The progress of the western society in the age of the great journeys, and the beginning of modern international commerce caused the existing legal relationship bet ween the community and intellectual creators to reach a crisis point:
 - ontheonehand, the birth of industries and the mass production requirements gave value to the invention of new industrial products and new methods to manufacture them. A legislative policy was required to encourage the disclosing of inventions, so that innovative ideas should be incorporated into common accumulated knowledge and could be utilized to increase production;
 - ontheotherhand, the invention of the printing press afforded the opportunity to transform books, maps, pictures and illustrations into goods, while the proliferation of the aterandopera companies caused living authors to redouble the production and spreadness works. To avoid unfair competition against original creators, it was convenient to guarantee them an exclusivity right on their works which would allow them to negotiate with business men and obtain a compensation for their intellectual contribution.

- 5. The basic institutions of intellectual property wereborn:
 - the "patentright" that ensures society the complete knowledge of the protected invention, and grants the inventor the exclusive right to be nefit from the result of his/her inventiveness for a certain period of time;
 - the "copyright" that rec ognizes that creators of workshave the exclusive power to authorize their reproduction or communication to the public by cultural and show business industries, increasing the incentives so that the spiritual food nour is hing society be multiplied. ²
- 6. Thusaformofpropertydifferentfromthatrecognizedinphysicalgoodsderivingfrom theutilizationofnaturalresourceswasorganized,namely"intellectualproperty,"whichby reasonoforiginatingfromthecreativepotenciesofhumaningenuity, hasbeenfairly describedasthe"mostsacredkindofproperty."
- 7. Inthecourseoftime, and with the progressive appreciation of intangible goods, to the two foundersystems of intellectual property many others were added:
 - the "trademark right" conferring on merchants the exclusive right to use distinctive signst oidentify their goods or services, enabling consumers to distinguish them;
 - the "righttothe protection of industrial secrets" which organizes the legal protection of the information with commercial value that its owner keeps confidential;
 - the "right of performer artists" granting them the intellectual property in their performances, allowing them to be benefited when such performances are reproduced or distributed to the public ;
 - the "righttothe protection of integrated circuits" which allows those who design them to hinder the copying thereof;
 - the "righttotheprotection of databases" which authorizes their producers to object to the non-authorized extracting of their files;
 - the "righttothe protection of vegetable varieties" which recognizes intellectual property in new varieties of plants.

Thefirstpatentoftheworldwasgrantedin1421bythe SignoriadeFirenze toFilippoBrunelleschi,who wasgivenexclusiverightsforthreeyearstoexp loitthedesignofabargeforthefluvialtransportationofbig loads,inventedbyhim.

Reportofthedelegate"LeChapeliertotheFrenchConstitutionalConventionof1791,"designatingtheright ofauthorsintheirworksas" laplussacrée,laplusinattaquablee tlapluspersonnelledetoutesles propriétés."

Themoderncopyrightsystem(includingitsLatinCivilLawversion)wasbornin1710whentheBritish Queenpassedthelawknownas"theStatuteofQueenAnne,"gra ntingauthorsamonopolyrightintheir worksforalimitedperiodoftime.

- 8. Inthevicinityofintellectualproperty,legalsystemsfortheprotectionofintangible propertyweredevelopedwhich madeuseofpartoftheprinciplesandremediesofthemain institution,suchastherighttoone's "personalimage" or which were transformed into part of the matter as both kinds of property have similar problems and characteristics, such as the right to the protection of "personal data."
- 9. Thelegalcombination of intellectual property and "neighboring" intangible property shares arichinter action between tools, among stwhich are the big family of "license agreements" and anumber of "proced ural remedies" and means which affords pecific security and expediency to the defense against the infringements of this type of rights.

III. THEROLEOF DROITD'AUTEUR/COPYRIGHT

- 10. Whereasthe "patentright" is intended for legally protectin gtheideological substance of humaning enuity products, the purpose of the "droitd' auteur /copyright" is to protect the expressive form of such products.
- 11. Usingthelanguagesofsodiversearts, suchas writing, painting, music, computer programming, photography or architecture, amongst many others, human being sare capable of giving their own and different expression to ideas or feelings which may come from their own perception or elaboration, or eventually being inspired by ideas or feelings previously expressed by other authors employing their personal expressive form. As regards the "droit d'auteur/copyright" (herein after occasionally referred to as "©"), the requirement for the protection is not the "novelty" but the "originality" that is to say, the condition of being a productoriginating in the intellectual activity of the author and the protected value is the expressive form (a certain combination of words, notes, colors, etc.), and not the substance of what is expressed. This is what distinguishes works as "intellectual creations of form" from inventions which constitute "intellectual creations of substance."
- 12. Sincetheexistenceofvisual, sound and audiovisual recordings, the bodily performance of performing artists can be fixed on permanent bases which enable its economic exploitation by means of the reproduction of copies, communication of programs to the public, etc. This gave rise to the creation of a legal protection system for this kind of intellectual property, named "Performers Artist's Right" which on account of their relatedness with the "droit d'auteur/copyright" conforms in general to the rules applicable to the "intellectual creations of form."
- 13. The "intellectual creations of form" have acquired in time considerable economic value given that they are constantly used in the every daylife of the societies based on knowledge:
 - writtenworks, with substance intended for education, information or entertainment, come into the hands of all readers throu ghout the planet;
 - audiovisual productions appear on the televisions creens of homes and public places;
 - musicreachesuswhereverwegoandaccompanyusinourmovements;

- computerprogramsunderliealmostallthedeviceswhichweavailourselvesof;
- architecturesurroundsuswithbuildingsinwhichfunctionalitycombineswith aesthetics:
- designedorphotographedimagesaredisplayedeverywhere.
- 14. Wecansaythatneverinhistoryhasthemankindbeensoenrichedbytheavailability andenjoym entofsomany"intellectualcreationsofform"andthattherefore,theproduction ofauthorsandperformerartistshasnevermeantsuchanimportantcontributiontothe nationalandworldincreaseofwealth,norhastheprotectionthereofrequiredsucha high degreeofperfection.

IV. CULTURALINDUSTRIES

- 15. The conditions under which the current production of works and performances develops, requires the contribution of numerous teams of intellectual creators: it happenss o with all the form sofjournalism, the diverse manifestations of audiovisual art, cartoons, with a considerable part of architecture, etc. The development of companies engaging in the generation of intellectual products is therefore one of the requirements of moderns ocieties.
- 16. Equallyirreplaceableistheparticipationofbusinessorganizationsinthefieldof reproductionanddistributionofculturalproducts. Exceptasregardscertainauthorial professionswhosemodeofcommunicationwiththepublicmakesp ossibletheperson -to-personrelationship(certainpaintersorarchitects, for example), the involvement and participation of cultural companies is required for the successful economic exploitation of intellectual creations. Printing houses and publishers , record companies, broadcasting and television companies, distributors of materials intended for education, information and entertainment, are indispensable to transform the assets created by intelligence into articles of domestic and for eight rade.
- 17. Theseculturalindustriesofthe" *droitd'auteur* /copyright"sector ⁴(hereinafterreferred toas"sector©industries")significantlycontributetothegrossnationalproduct(GNP)of countrieswhichiscorroboratedbytakingintoaccountthefollo wingexamples:

a) The "core" copyright industries encompass those industries that create copyrighted materials as their primary product. These industries include the motion picture industry (television, the atrical, and home video), the recording industry (records, tapes and CDs), the music publishing industry, the book, journal and new spaper publishing industry, the computers of tware industry (including data processing, business applications and interactive entertainments of tware on all platforms), legitimate the ater, advertising, and the radio, television and cable broad casting industries (which in this paper are named "cultural industries of the \mathbb{O} sector);

b)The"total"copyrightindustrie sencompassthe"core"industriesandportionsofmanyotherindustries whicheithercreate, distribute, ordependuponcopyrighted materials. Examples includeretail trade (a portion of which is sales of video, audio, software, and books, for example), the dolland to yindustry, and computer manufacturing.

Thestudytitled *CopyrightIndustriesIntheU.S.Economy* - The2002Repor t,byStephenE.Siwekfrom EconomistsIncorporated,preparedforInternationalIntellectualPropertyAlliance®,recognizestwo categoriesoftheculturalindustriesofthed *roitd'auteur*/CopyrightSector:

- during 2001, industries in the United States of America of the ©sector contributed 5.24 percent of the GNP, such a contribution having risenduring the last quarter of the century by more than twice as much as the increase rate of the rest of the economy of that country, and employment having increased within the sector more than three times as much as in the rest of the economy in the same period;
- in1977,thecontributionofculturalindustriesofthe©sectorofthe United Kingdom was5percentoftheGNP,3.1percentinCanada,3.4percent inSpainand4percentinColombia;
- sixtypercentofAmericansofmorethansixyearsofage(145millionpersons) usecomputerorvideogames,ofwhich,in2001,225.1millionunitsweres oldfor US\$6.35 billion.Incomparison,US\$25.35billionworthofbooksweresoldin thesameyear.
- 18. Indeed, cultural goods for manimportant part of international trade:
 - thetotalgoodssupportingculturalproductstradedthroughoutthewor ldduring 1998(excluding "services," suchasintangible goodstraded on line or license royalties) is slightly lower than the international total of the tour is mindustry and higher than the international total of the pharmaceutical industry (which is also part of the intellectual property industry);
 - afterapproximately40yearsofproviding incentive stothecultural industries of the ©sector, Brazilwasranked sixthin the international music market;
 - during 2001, the US industry of the ©sectors old cultural goods to the international market for US\$88.97 billion, surpassing industries such as chemistry and derivatives, motor vehicles, industrial equipmentand its spareparts, civil and military aeronautics, and agriculture.

V. NEWTECHNOLOGIESAND CULT URALGOODS

- 19. Asacontributiontothe"BeijingInternationalHigh -TechIndustriesWeek"which providesthesettingforthisForum,letmedevoteafewminutestopondertheclose relationshipexistingbetweenthenewtechnologiesandtheproduc tionanddistributionof culturalproductswithinthecontextofthecurrentsociety,basedonknowledgeandavidfor intangiblegoods.
- 20. Itdoesnotappeartobequestionablethatoneofthecharacteristicsoftheindustrial societywasthein creaseintheproductionandofferofculturalproducts. This occurred under the sign of two tendencies:

[Footnotecontinuedfrompreviouspage]

- theenhancementandmultiplicationoftechniquesgaverisetoanincreasing numberofnewartisticlanguages. Agreaternumberofcreatorswereable to expresstheirtalent, butinmany cases (for example, the motion picture) artistic language required the use of technological means and business organization neither normally accessible to an ordinary person no ravailable to the inhabitants of all the regions of the globe;
- aconsiderablepartoftheculturalproductsappearedtobealmostindissolubly linkedtotheirsupportingmedia. The exploitation of agreat number of cultural products required their volvement and participation of business men who provided their dustrial and commercial capacity necessary to reproduce the min multiple copies and distribute to the market those copies. With few exceptions, it can be said that intellectual creators were not the main beneficiaries of the trade of those commodities.
- 21. Atthepresentstateofsociety,the "newtechnologies" (thatistosay,thetechnologies basedoninformationandcommunications,includinginteractive multimedia digital technology,characteristic of the online environment) mak espossible the following:
 - theproduction by the individual creators or relatives mall teams of intellectual creators of works capable of competing with those produced by major entrepreneurial organizations, using computer tools readily accessible and available;
 - operationbytheindustriesofthe©sectorunderprivilegedtechnicaland economicconditionsasregardsthegenerationofnewproductsandthe"digital recycling"ofpreexistingproducts;
 - theonlinedistributionofculturalproductsonadigita llogicalmediumbyboththe industriesofthe©sectorandtheindividualcreatorsataverylowadditionalcost totheproductioncost,andwithareducedaddedcostofdistribution.
- 22. Sincetheytendtothemultiplicationoftheofferandth eexpansionofthedemand, these technologies should operate as an incentive to creation, access and the enjoyment of cultural products throughout the world, thus expanding them arket for those products and extending the opportunities so that companies of any kind (including small and medium sized businesses) joint he chain of exploitation of the product sgenerated by intellectual creators.
- 23. Buttherelationshipbetweenthenewtechnologiesandtheproductionanddistribution of cultural product shas also its critical side caused by the huge advantage that said technologies provide to those who wish to access, enjoy and even exploit commercially the intangible products of the industries of the ©sector against the will of their legitimate owners and competing with the latter in the domestic and global market. Because of its non -material nature, the legal protection is abasic and indispensable element for intangible goods to represent an economic value, since unlike the physical assets (which af terce as ing to be under their owner's custody, are placed under the care of carriers, customs, resellers, etc.), in tangible products of the industries of the ©sector are easily appropriable by unscrupulous third particularly vulnerable to the organized crime operations, and piracy. Ensuring conditions for the sound development of the industries of the ©sector within the

contextofthecurrentsocietyrequiresthereforeaconsiderablestrengtheningofthelegal protectiononanationalandint ernationallevel. ⁵

VI. THEINTERNATIONALPR OTECTIONOF DROITD'AUTEUR/COPYRIGHT

- 24. Theworldwidecommerceofculturalproductsdemandstheexistenceofaneffective legalprotectionforworksandartisticperformancesthroughouttheworld.I nthecaseof "intellectualcreationsofform" this implies the certainty that the copyright holders may resort to the authorities of any country to demand that the copying of their expressions be prevented or forbidden, the copies made be with drawn from the rade, the unauthorized transmissions or distributions to the public besuspended, and that the persons responsible for such acts be compelled to compensate for the damages suffered.
- Luckilyfortheauthorsandforthosewhoorganizecultural companies, this protection ⁶wassigned, begantobeorganizedwhenmorethanonecenturyago,theBerneConvention and presently it has reached a notable state of expansion and perfection, above all since the new"Internet"treatiesofWIPOupdatedittof itinwiththe"informationsociety" environment. Thankstotheapplication of the principles of the Berne Convention, the originalauthorsofthemembercountriesofthetreaty -practically all the countries of the world –mayclaim"nationaltreatment "atthejusticecourtsofanyothermembercountry wheretheyseekprotection. As the Berne Convention imposes upon its member countries the adoption of certain minimum parameters, the result is that works are currently protected all overtheglobebyap plicationofhighlyharmonizedprinciples.Inthelastfewyearsthis harmonization has been accentuated, due to the almost unanimous adherence of the countries to the World Trade Organization (WTO) with which practically all the nations of the world the world to the World Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the nations of the world Trade Organization (WTO) with which practically all the world Trade Organization (WTO) with which practically all the world Trade Organization (WTO) with which practically all the world Trade Organization (WTO) with which practically all the world Trade Organization (WTO) with which practically all the world Trade Organization (WTO) with which practically all the world Trade Organization (WTO) with which we will be a supplicated to the world Trade Organization (WTO) with which we will be a supplicated to the world Trade Organization (WTO) with which we will be a supplicated to the world Trade Organization (WTO) with which we will be a supplicated to the world Trade Organization (WTO) with which we will be a supplicated to the world Trade Organization (WTO) with which we will be a supplicated to the world Trade Organization (WTO) with which we will be a supplicated to the world Trade Organization (WTO) with which we will be a supplicated to the world Trade Organization (WTO) with which we will be a supplicated to the which will be a supplicated to the world Trade Organ⁸ and therefore, they must observe the are currentlymembersoftheTRIPSAgreement substantialprovisionsoftheBerneConventioneveninthe(exceptional)casethattheyarenot membersthereof.
- 26. Surely,theimperativesofthedigitalworldshall forcecountriestoagreeonanewand deeperharmonizationfortheeffectivenationalandinternationallegalprotectionof "intellectualcreationsofform," so that the reshould be really effective remedies and means to eliminate piracy, and the ownerso fcultural products be quite sure of receiving an economic compensation for their efforts. It becomes clear that for the owners of rights in immaterial goods to feelen couraged to distribute cultural products in the online digital environment, they shall have to sense that the environment is safe. This includes these curity of receiving compensation from legitimate users, and sufficient protection against those who intend to have access to the products by illegitimate means. The adoption of technical security measures, and the organization of a compensation collection and administration system

BerneConventionfortheProtectionofLiteraryandArtisticWorks http://www.wipo.int/treaties/ip/berne/index.html.

8 AgreementonTrade -RelatedAspectsofIntellectualPropertyRights http://www.wto.org/english/docs_e/legal_e/final_e.htm

Togiveanideaofthedamagecausedbypiracy,itisvalidtorefertotheimpactithasonemployment.
AccordingtoaPriceWaterhousereportfortheyear2000,themarketreductioncausedbypir acyresultedin 693,912jobsbeinglostworldwide;95,214ofthosepositionswerelostinthePeople'sRepublicofChina.

WIPOCopyrightTreaty(WCT) http://www.wipo.int/treaties/ip/wct/index.html WIPOPerformancesand PhonogramsTreaty(WPPT) http://www.wipo.int/treaties/ip/wct/index.html and WIPOPerformancesand PhonogramsTreaty(WPPT) http://www.wipo.int/treaties/ip/wppt/index.html

requiresuniversalagreementonappropriatestandards, both from the technical and legal viewpoint. But the harmonization of those legal standards shall not lead to a utilizable result without an ormalization of those technical resources. Electronic commerce of intangible products of the ©sector industries could only be carried out successfully if piracy and non licensed use are suppressed, and if resources become available for the automatic on line administration of intellectual property. But it is really impossible to reacteffectively against infringements or automatically administer the copy rights and/or performing art ists' rights at the distance, if by the app lication of the "national treatment" in "the country in which the protection is sought "national legal rules may change the identity of the holder, the extension of authorial powers, the term of protection, etc. The global electronic commerce asks for a degree of legal harmonization and technical standardization higher than no one could ever imagine in the "analogical" context.

VII. THECHALLENGESOFTH EFUTURE

- 27. Inthe "analogical" worldof which the knowledge -based society takes its leave , a structure of contracts and business practices uniformly established caused that the rights of authors and performer artists become, in practice -on the basis of assignments and licenses the rights of the distributing entrepreneurs and thus concurren tly the strengthening of the protection deriving from the fulfillment of covenants and mutual respect within the national and international professional environments. In the "digital" world, in which agreater immediacy between the intellectual creator and the public is feasible, the legal powers recognized to intellectual creators shall be exercised directly by them, emerging from the protected environment of the relationship between professionals.
- 28. Iconsideritprobablethatasaconsequen ceofthatimmediacybetweentheofferand demandofculturalproducts, the legal framework shall shift from the area of contracts (that is to say, from the rules agreed by private individuals) towards the area general legislation, and consequently, thene edforthe legislators' involvement and participations eeking the harmonization of legal principles on the rights of authors and performer artists indomestic laws and international treaties shall consequently grow. One of the essential requisites for cultural products to be offered by any creator in the world and demanded by any consumer in the world is that fair and uniform legislation should make possible in practice the exploitation of the resources characteristic of the state of the arts othat the global distribution of works may be organized.
- Ontheotherhand, cultural products, as the objector matter of electronic commerce, can notbeisolatedfromtheinfluenceoftheprovisionsthatallthecountriesandregional organizations are currently producing to legally organize that branch of the commerce. It is foreseeablethattheexploitationoftheintellectualpropertyrightsingeneralandofthe intangible products of the ©sector industries, in particular, should be strongly influe ncedby thebusinesspractices and the legal rules characteristic of electronic commerce. Sinceat presentthereareanextendedmovementtoachieveaworldframeworkfortheonline environment"commerciallaw,"itwouldbenaturalthatitshouldstrength engloballythe tendencytowardstheharmonizationoftheinstitutionsofthedroitd'auteur/copyright. Nations interested in encouraging the development of a powerful force of intellectual creators, andofaboomingsegmentofindustriesofthe©sector, shouldgetfirmlyinvolvedinthe progressofinternationallegalinstrumentsrelativetoelectroniccommerceandparticularlyto theelectroniccommerceof"contents."

VIII. THEUNIVERSALLEGITI MACYBASISOFTHE DROIT D'AUTEUR/COPYRIGHT

- 30. Itisworthrememberingthattheharmonizationprocessofthelegislationthatprotects "intellectualcreationsofform," including the symbiosis between Latin -tradition droit d'auteur and Anglo -Saxon Common Law Copyrightis grounde donand driven by supra constitution albases which prevail over the national rights of any legal tradition, since they must fulfill the purpose established by the "Universal Declaration of Human Rights" 9 as set for they Article 27 thereof:
- "1. Anypersonisentitledtotakepart freelyintheculturallifeofthecommunity, enjoytheartsandparticipateinthescientificprogressandinthebenefitsresultingtherefrom;
- "2. Anypersonhasarighttotheprotectionofthemoralandmaterialintereststo whichhe/herisentitled byreasonofthescientific,literaryorartisticproductionshe/shemay own.
- Incompliance with these principles, which are authentically essential and notatall theoretical(inadditiontobeingcommontothewholeofmankind,andnotmer elytoaculture oralegaltradition)allthecountriesshouldactivelyworktoprocurethatthemagnificent opportunity of fered by technology to developing the production and distribution of culturalproductsisnotthwartedduetothelackoflegalsupp orttotherequirementscharacteristicof the present technological stage. Overcoming the existence of local legal peculiarities which could hinder the effective enforcement of the basic rights recognized as belonging to the usersand producers of cultura lproducts, the international community should promptly move towardstheensuringofahighdegreeofharmonizationandtheeffectiveapplicationoflaws thatmakesitpossibletodistributeuniversallytheproductsoftheindustriesofthe©sector being completely sure about the level of protection to receive in any place of the world, and beingabsolutelycertainthatthemeansfortheautomaticadministrationofintellectual propertyshalloperatewiththesameeffectivenessinanyterritorvinwhicha demanderof cultural products accepts the offer from any distributor thereof.

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http://www.unesco.org/general/eng/legal/human-rights.shtml