
Sharing Session on SEPs and FRAND licensing

35th session of the WIPO Standing Committee on the Law of Patents (SCP)

David Muus, Head of Legal Operations at Sisvel

About Sisvel

Sisvel is a **world leader** in **powering innovation** by providing **tailored licensing solutions and patent pools** for the delivery of **cutting-edge technologies**.



SISVEL's main licensing programs

40 YEARS OF EXPERIENCE IN LICENSING

1982

OSD

On screen display

1998

MP3 / MPEG AUDIO

Audio compression standard

2008

DVB-T

Digital video broadcasting – terrestrial

2010

DVB-T2

Digital terrestrial TV: now in high definition

2014

WI-FI

Family specifications for wireless local area network

2016

RECOMMENDATION ENGINE

Interactive systems predicting users' response to options

2018

MCP

Sisvel's one-stop-shop for 3G and LTE

DVB-S2X

Digital satellite TV

2019

VP9 + AVI

Sisvel Video Coding Platform

JPEG XT

Image compression

2020

MIOTY

LPWAN technology

DVB-CSA

Common Scrambling Algorithm

DVB-S2

Digital satellite TV

DVB-SIS

Single illumination system

2022

WI-FI 6

Latest generation of Wi-Fi

CELLULAR IOT

NB-IoT/LTE-M

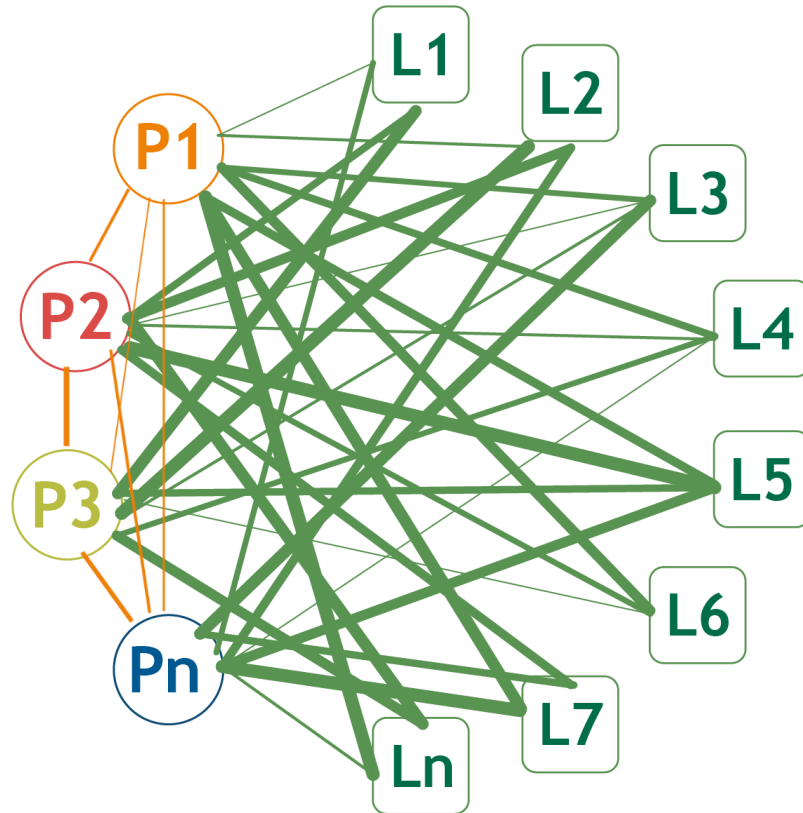
5G MULTIMODE

3GPP cellular communications

The benefits of **patent pools**

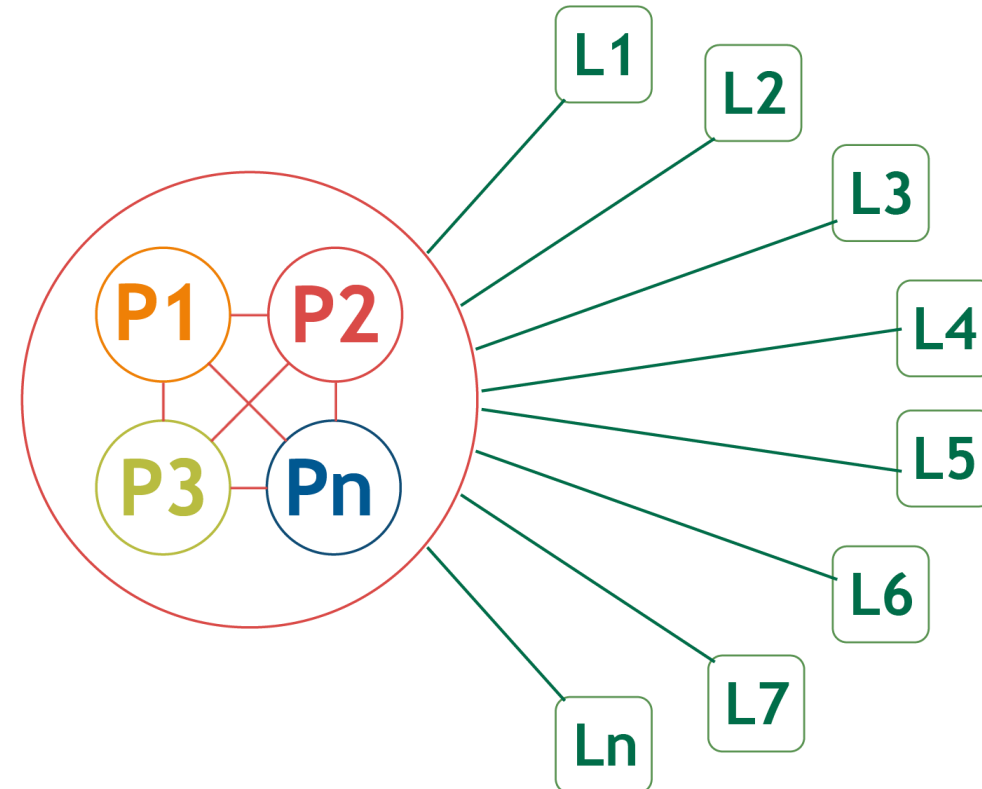
NO POOL

high number of transactions



PATENT POOL

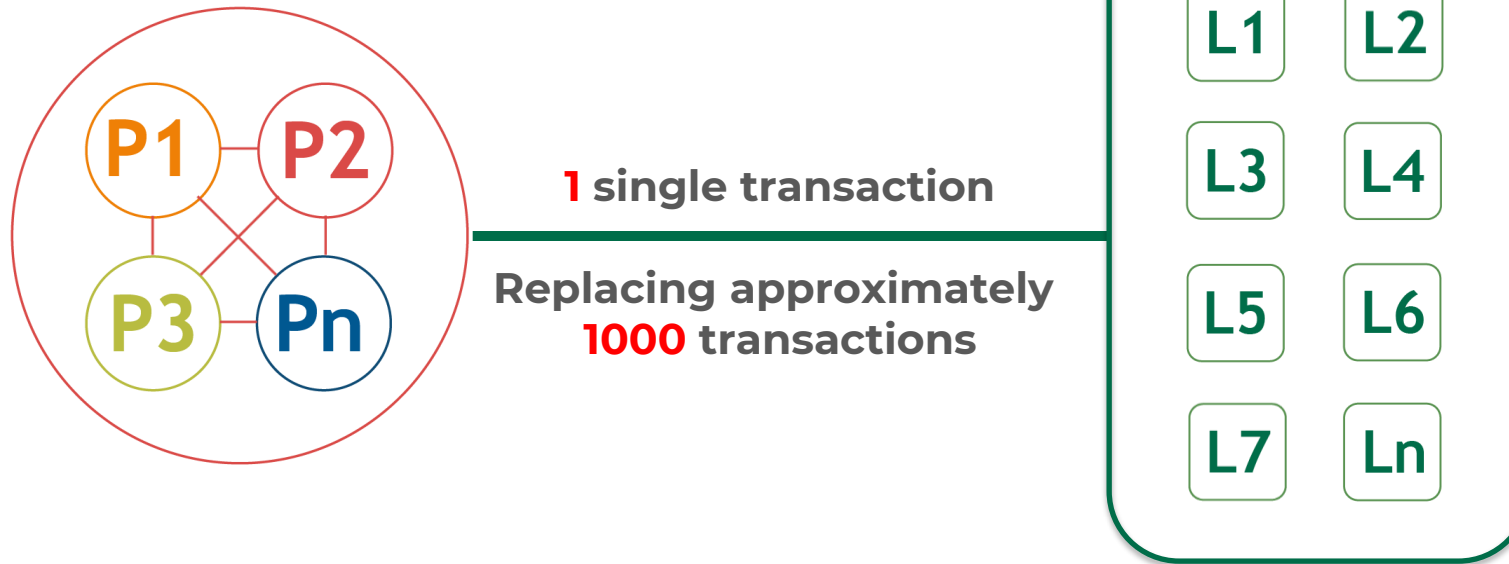
limited number of transactions



The **new model** by RPX and Sisvel

AGGREGATOR OF
INNOVATIVE SEPs

AGGREGATOR OF
WILLING LICENSEES

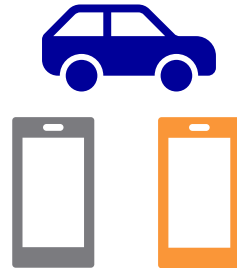


Smartphone & Automotive Market

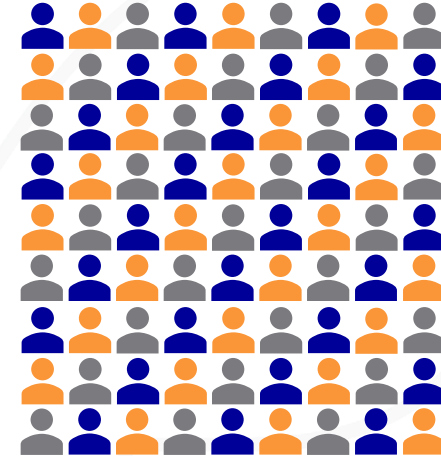
LICENSING CONDITIONS



Few Vendors



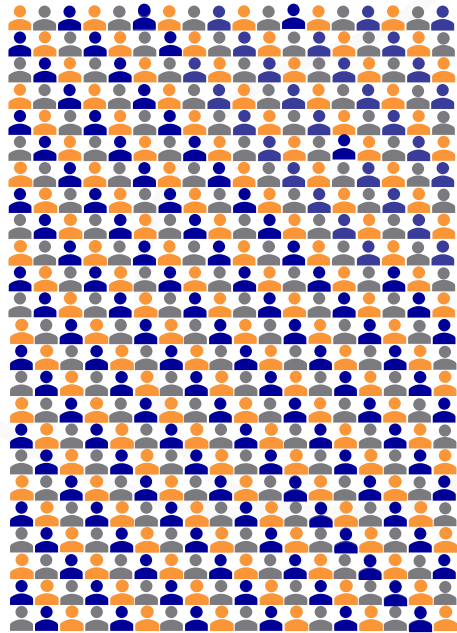
Few Products Each



Many Customers

Cellular IoT - Patent Owners

MULTIPLE OPPORTUNITIES



1,000s of Vendors



Many Products Each



Billions of IoT Devices

Cellular IoT - Patent Owners

AS OF OCTOBER 2023

More than 25 Patent Owners

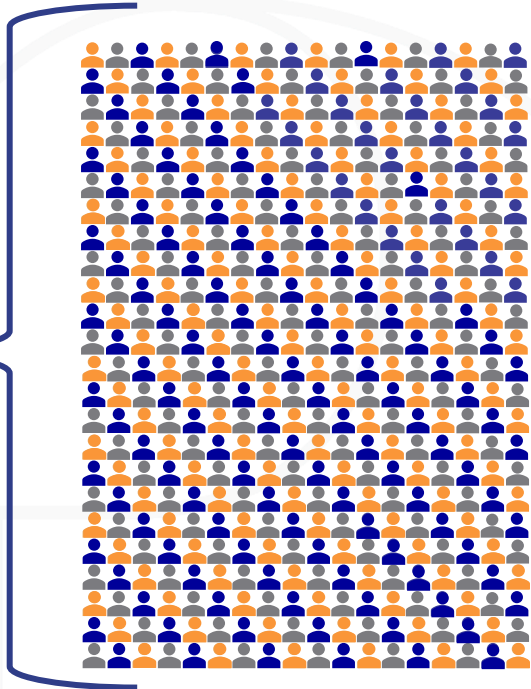
1. ASUSTeK
2. BlackBerry
3. Datang
4. Deutsche Telekom
5. Ericsson
6. ETRI
7. Harfang
8. Huawei
9. Innovative Sonic
10. JVCKENWOOD
11. KDDI
12. KPN
13. MediaTek
14. Mitsubishi Electric
15. NTT DoCoMo
16. Optis Cellular
17. Optis Wireless
18. Orange
19. Pantech
20. Sisvel
21. Shanghai Langbo
22. Sony
23. Telefonica
24. Unwired Planet
25. UP, Int
26. Verizon

Cellular IoT – One-stop-shop

- 1. ASUSTeK
- 2. BlackBerry
- 3. Datang
- 4. Deutsche Telekom
- 5. Ericsson
- 6. ETRI
- 7. Harfang
- 8. Huawei
- 9. Innovative Sonic
- 10. JVCENWOOD
- 11. KDDI
- 12. KPN
- 13. MediaTek
- 14. Mitsubishi Electric
- 15. NTT DoCoMo
- 16. Optis Cellular
- 17. Optis Wireless
- 18. Orange
- 19. Pantech
- 20. Sisvel
- 21. Shanghai Langbo
- 22. Sony
- 23. Telefonica
- 24. Unwired Planet
- 25. UP, Int
- 26. Verizon
- 27. ?
- 28. ?
- 29. ?
- 30. ?



Uniform negotiated terms equal to all manufacturers



THANK YOU

If you have any question, please contact us.
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