

(Simulated) Impact of the Proposal to Introduce Fee Reductions for Universities on PCT Fee Income

Geneva June 18, 2018

### Introduction

- Study "Estimating a PCT Fee Elasticity" presented at the 7<sup>th</sup> session of the Working Group, which provided a first ever estimate of the overall fee elasticity of PCT applications
- Two Supplements to this Study explore the effects of possible fee reductions for universities originating in different country groups



# The approach

Dependent variable:

0: Paris route

1: PCT route

$$pct_{ijt} = \begin{cases} 0 \text{ if } pct_{ijt}^* \le 0\\ 1 \text{ if } pct_{ijt}^* > 0 \end{cases}$$

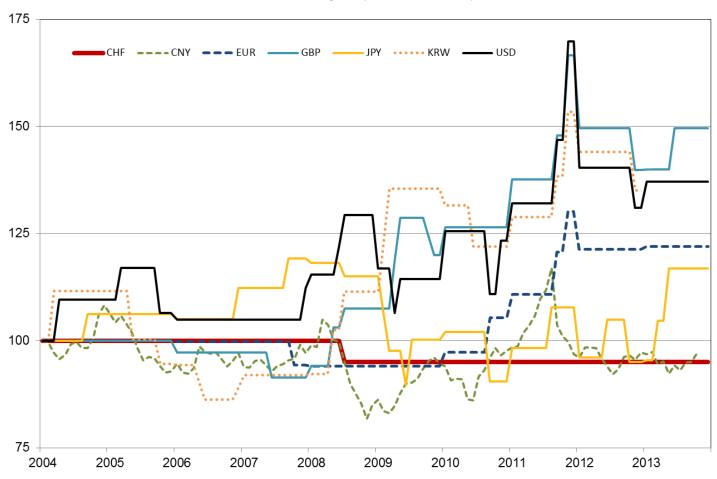
Local currency PCT Origin is PCT fee divided by Consumer Origin & time Price Index (CPI) member fixed effects Error term  $pct_{ijt}^* = \alpha \ln f_{jt} + \beta \ln nemp_{jt} + \gamma mem_{jt} + \delta \Omega_i + \mu_j + \theta_t + \varphi mkt_{j(t-12)} + \varepsilon_{ijt}$ Unemployment rate Family characteristics: Moving average of PCT market share, 12- size month lag applicant type · technology field

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## Historical fee variation

International filing fee (index, 2004=100)





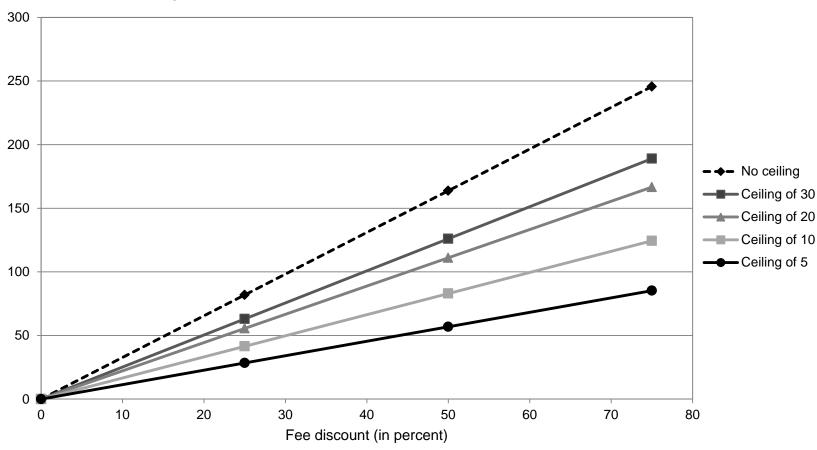
# Market shares and elasticity estimates

	Full sample		Estimation sample		Implied elasticity
	#obs	PCT share	#obs	PCT share	
University (developed country)	24,754	0.865	20,730	0.861	-0.040
University (developing country)	3,609	0.675	453	0.620	-0.164
Other applicants	1,342,593	0.492	1,092,352	0.489	-0.021



# Filing response – developed countries

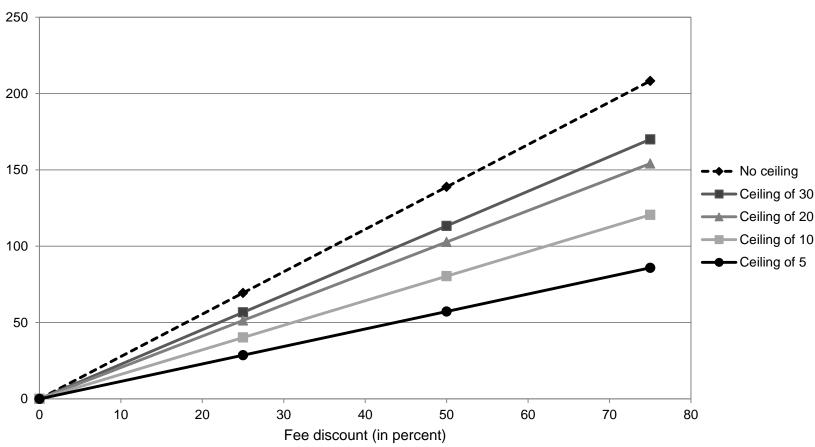
### Number of additional filings





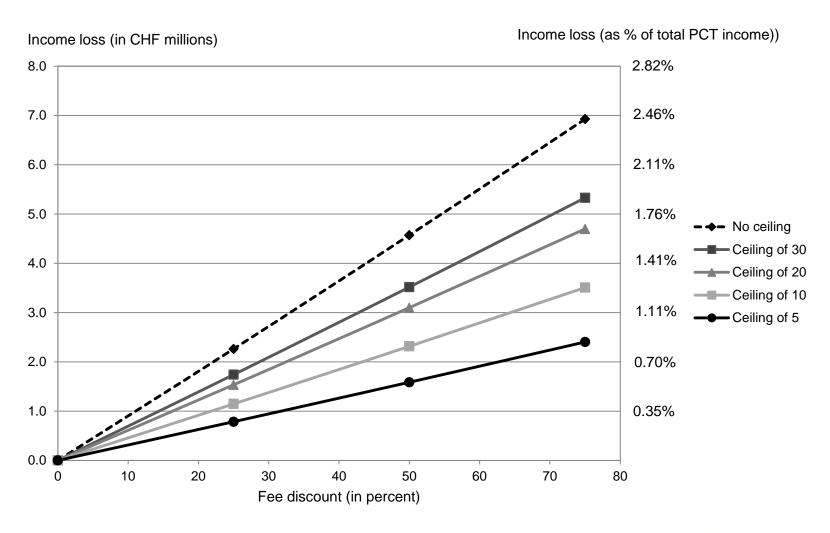
# Filing response – developing countries

### Number of additional filings



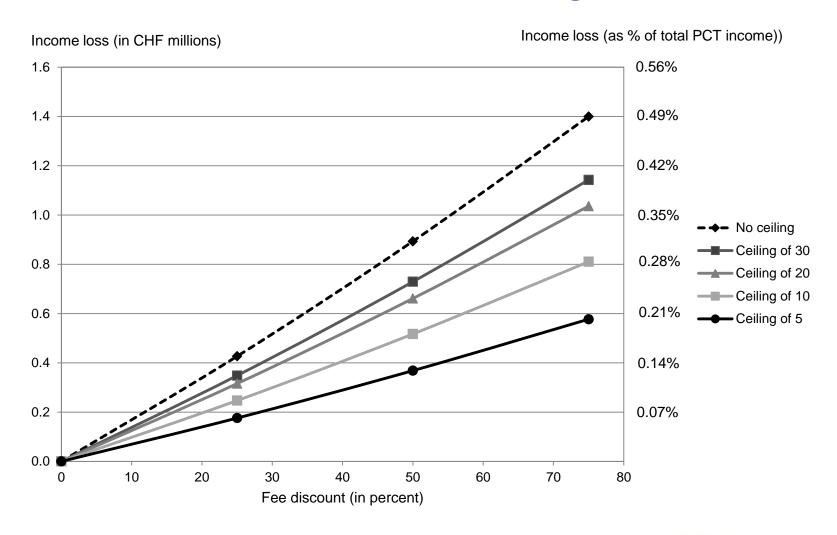


## Income effect – developed countries





# Income effect – developing countries





## The conclusion

- Developing country universities are more price sensitive than developed country universities
- Eligibility ceilings work to soften the filing response and the implied income loss
- Caveats:
  - ➤ Only model PCT-Paris choice
  - Simulations of large fee discount exceeds historical fee variation
  - Assume uniform elasticities for universities of all sizes in developed/developing economies

