#### BRANDING AND RETAILING OF TEXTILE AND CLOTHING PRODUCTS

## USING TRADEMARKS FOR DOMESTIC AND INTERNATIONAL MARKETING

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## Trademarks and textile sector

- · The most important asset of the company
- · Identification of origin and quality
- ·Higher value of products

 $\cdot$  The path to success: registration, defense, use in business

## Trademark registration

- Selecting the trademark
- National regional and international routes
  - National

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- Regional
  - ARIPO
  - OAPI
  - BENELUX
  - OHIM
- International: The Madrid system

## Protecting against infringers

- Imitators
- Counterfeiters
- Parallel imports



# Counterfeiters



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## Parallel importers

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## Doing business with trademarks

- Trademarks as a source of income
  - Licensing
  - Franchising
- Trademarks as a support for business
  - Valuation of trademarks
  - Rights in rem
  - Securitization