Annex III

MISSION RELATED SURVEY QUESTIONNAIRES

WIPO SURVEY ON INTELLECTUAL PROPERTY AND INNOVATION MANAGEMENT

	Survey Questionnaire	
Name of Respondent	:	
Company Address	:	
Designation	:	
Tel. No.	:	
Fax No.	:	
Email	:	

1. Main activity of Company :

2. Company ownership structu

- Sole proprietorship
- Partnership

- Local partner(s) %
- Foreign partner(s) %

3. First sales of product / process

- Year of Sale :
 - Local market
 - Export market

4. No. of Employees

- Year 2005 :
- Year 2004 :
- Year 2003 :

5. Type of IPR registered

- Patent
- Trademark
- Design
- Copyright
- Others :

6. COUNTRIES OF IPR REGISTRATION

- Local
 - Year of application :
 - Year of grant : _____
- Foreign
 - Year of application :
 - Year of grant : _____

- Please list countries	:

7. Modes of commercialization for product / process

- Own manufacturing
- Licensing from others
- Joint venture
- Others :

8. Please rate the importance level of IP in enhancing business competitiveness

1. Very important; 2. Important; 3. Not important; 4. Not relevant

- Owning a patent or other IPR makes it easier to attract a financier
- Improved products and new designs rate higher than price competition
- IPR has the function to exclude potential competitors as well as preventing imitation
- Company can capitalize on investment by selling or licensing IPR to others
- Strategic patenting can prevent company from prosecutions for patent infringement
- Patent, new design and technology enhance corporate image of Company

9. How do you manage IP matters in your Company?

• Designated IP department or personnel

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•	Engage external service

• Face difficulty in getting advice on IP matters

10. Have your company staff received training on IP?

- Yes •
- No

11. Main source of funding commercialization

- Personal investment ٠ Commercial bank loans •
- Venture capital
- Others : _____ •

12. Any Government support / incentives / grants Ye received? • Grants for commercialization of R&D • Grants for developing prototype or pilot plant Tax exemption • • Grant for patent application

- 13. Who are your R&D partners, if any
 - Universities or higher-education institutions •
 - Government research institutes
 - Private consultants ٠
 - Collaboration with other companies ٠



es	No

Yes	No

14. Do you utilize patent information in your technical R&D?

- Yes
- No
- Not relevant

If Yes, how do you rate patent information

- High
- Medium
- Low

15.	Do you consider the following as obstacles in
	obtaining IPR

- Costs of patent application etc. are too high
- Length of application procedures is too long

16. Any incentive system in your company to motivate and reward creative employees

Yes
No

If yes, please indicate how

- Cash rewards
- Job promotion
- Special awards / recognition

Others :

No

Yes